

**FOR IMMEDIATE RELEASE**

## **Indecomm Announces Loan Origination Sales Tactics Webinar Training Series**

### **Highlights:**

- Registration is open for Indecomm's new Loan Origination Sales Tactics Webinar Series
- Designed for mortgage loan originators wanting to learn new business generating skills without leaving the office
- Complimentary TRID for Loan Officers e-Learning course with each Loan Origination Sales Tactics Webinar registration

**Edison, NJ – APRIL 24, 2018** – Indecomm Global Services, a leading provider of business process as a service (BPaaS), software as a service (SaaS) technology, and learning solutions for the mortgage industry, announces open registration for its Business Builder: Loan Origination Sales Tactics Webinar Training Series. Each monthly session consists of four, 90-minute webinar classes focused on tools and strategies to generate new mortgage loan origination business, better navigate social media, and build business relationships for referrals.

“This convenient, cost-effective training series provides loan originators with actionable skills for growing their personal brand and their pipeline,” said Rajan Nair, CEO, Financial Services, Indecomm Global Services. “Participants will learn about marketing and social media tactics, how mortgage compliance impacts those activities, and how to navigate through pitfalls or challenges that may arise – all without leaving the office.”

The Loan Origination Sales Tactics Webinar Series is designed for new and sophomore mortgage loan originators who want to build their business and learn about the critical components that impact that growth strategy. Seasoned mortgage loan originators are also encouraged to attend and learn new strategies and ideas to add to their existing toolkit. The following 2018 sessions are open for online registration:

- **June 2018 Session**  
Meets daily on June 5, 6, 7, & 8 at 1:00 pm ET
- **August 2018 Session**  
Meets weekly on August 2, 9, 16, & 23 at 1:00 pm ET
- **September 2018 Session**  
Meets daily on September 17, 18, 19, & 20 at 2:00 pm ET
- **October 2018 Session**  
Meets weekly on October 3, 10, 17, & 24 at 2:00 pm ET
- **November 2018 Session**  
Meets daily on November 6, 7, 8, & 9 at 2:00 pm ET

Registration is **\$299 per person** and includes four 90-minute webinar classes per session, interactive Q/A with the instructor, and online access to session recordings and materials.

As a value-add, all Loan Origination Sales Tactics Webinar Series registrants will receive a complimentary registration to Indecomm Mortgage Learning's **TRID for Loan Officers** eLearning course, a \$49 value. Designed for loan originators, this online course explains the general requirements for TRID, the law that combined multiple disclosures into two separate forms – the Loan Estimate and the Closing Disclosure. The course also details the communications between the operations staff and the loan originator required for compliance with the TILA – RESPA Integrated Disclosure Rule.

To register for the Loan Origination Sales Tactics Webinar Series, visit <http://mortgage.indecomm.net/loan-origination-sales-tactics-training-webinar/>

To learn more about Indecomm Mortgage Learning, visit <http://mortgage.indecomm.net> or email [marketing@indecomm.net](mailto:marketing@indecomm.net).

### **About Indecomm Global Services**

Indecomm was founded in 2003 as a technology-enabled services company focused on high-speed document imaging technologies and automated data capture from structured and unstructured forms, with an innate ability to apply these technologies meaningfully to improve operational efficiency and client experience. We have been consistently ranked among the Global Top 100 IT and ITeS providers. With over 3,800 associates in 21 locations, Indecomm services its clients from global delivery centers and offices in the United States, Mexico, Costa Rica, the United Kingdom, India, Malaysia, Singapore, Indonesia, the Philippines, Mauritius, and the Cayman Islands. We have active business engagements with over 300 global clients, including 20+ Fortune 500 companies.

Visit [www.indecomm.net](http://www.indecomm.net) or call (732) 404-0081 to learn more.

### **About Indecomm Mortgage Services**

Indecomm Mortgage Services is a leading provider of business services and technology for the US mortgage industry. With solutions for every stage of the mortgage lifecycle, Indecomm Mortgage Services provides outsourcing services, software as a service (SaaS) technology, and learning solutions to support the various needs of mortgage industry clients. With a proven track record of over 25 years in the mortgage industry, Indecomm partners with large and mid-sized lenders, servicers, and title companies as a trusted partner with a singular focus - helping them grow.

Visit <http://mortgage.indecomm.net> or call (732) 404-0081 to learn more.

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